

<i>The 21 Laws of Leadership: Follow Them and People Will Follow You</i> by John C. Maxwell	
1	THE LAW OF THE LID Leadership Ability Determines a Person's Level of Effectiveness
2	THE LAW OF INFLUENCE The True Measure of Leadership Is Influence—Nothing More, Nothing Less
3	THE LAW OF PROCESS Leaders Develop Daily, Not in a Day
*4	THE LAW OF NAVIGATION Anyone Can Steer the Ship, but it Takes a Leader to Chart the Course
5	THE LAW OF ADDITION Leaders Add Value by Serving Others
6	THE LAW OF SOLID GROUND Trust is the Foundation of Leadership
7	THE LAW OF RESPECT People Naturally Follow Leaders Stronger Than Themselves
8	THE LAW OF INTUITION Leaders Evaluate Everything with a Leadership Bias
9	THE LAW OF MAGNETISM Who You Are Is Who You Attract
*10	THE LAW OF CONNECTION Leaders Touch a Heart Before They Ask for a Hand
11	THE LAW OF THE INNER CIRCLE A Leader's Potential Is Determined by Those Closest to Him
*12	THE LAW OF EMPOWERMENT Only Secure Leaders Give Power to Others
13	THE LAW OF THE PICTURE People Do What People See
14	THE LAW OF THE BUY-IN People Buy into the Leader, then the Vision
15	THE LAW OF VICTORY Leaders Find a Way for the Team to Win
16	THE LAW OF THE BIG MO Momentum Is a Leader's Best Friend
17	THE LAW OF PRIORITIES Leaders Understand That Activity Is Not Necessarily Accomplishment
18	THE LAW OF SACRIFICE A Leader Must Give Up to Go Up
19	THE LAW OF TIMING When to Lead Is As Important As What to Do and Where to Go
20	THE LAW OF EXPLOSIVE GROWTH To Add Growth, Lead Followers—To Multiply, Lead Leaders
*21	THE LAW OF LEGACY A Leader's Lasting Value Is Measured by Succession

* This law will be covered more in-depth on the reverse side.

The 21 Irrefutable Laws of Leadership (selected) Notes

4	<p>THE LAW OF NAVIGATION Anyone Can Steer the Ship, but it Takes a Leader to Chart the Course</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">total _____</p>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
10	<p>THE LAW OF CONNECTION Leaders Touch a Heart Before They Ask for a Hand</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">total _____</p>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
12	<p>THE LAW OF EMPOWERMENT Only Secure Leaders Give Power to Others</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">total _____</p>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>
21	<p>THE LAW OF LEGACY A Leader's Lasting Value Is Measured by Succession</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">_____</p> <p style="text-align: right;">total _____</p>	<hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/>

For further leadership development

Select one Irrefutable Law to use as a focal point to help build upon over the next two weeks. Research source materials, interview other great leaders, create an Action Plan, and implement action strategies for the following:

1. **Personal Development** – you have to get good before leading others. How will you use your selected Law to develop skills that help you grow as a person. What will be some challenges? What are your weakest...and strongest links?
2. **Leader Development** – practicing leadership skills results in a following-team. Based upon your law, what actions will you intentionally take/implement to help gain true followers? What steps would you take to teach someone else this law?